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## Cleveland Brothers Equipment Co. Talking Points Pennsylvania DEP hearings re Atlantic Sunrise Pipeline Project

- Good evening. My name is Steven Heckman; I am with
   Cleveland Brothers Equipment Company and I'm here to speak
   in support of the Atlantic Sunrise pipeline project. The Atlantic
   Sunrise Project is designed to supply enough natural gas to
   meet the daily needs of more than 7 million American homes
   by connecting producing regions in northeastern Pennsylvania
   to markets in the Mid-Atlantic and southeastern states.
- Cleveland Brothers is a CATERPILLAR Dealer with 27 locations both here in Pennsylvania and West Virginia. We are a family-owned Company that was founded in 1948. We employ over 1,200 employees, both union and non-union. Since 2010 we have invested over half a billion dollars in CATERPILLAR machinery to support the oil and gas industry here in Pennsylvania.

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- Our Company has a long-standing supply relationship with
  pipeline contractors operating throughout Pennsylvania,
  including many of those that will be involved in this project.
   The pipeline companies that will be doing work on this project
  are known for employing best practices in construction
  including earthmoving, material handling and land restoration.
- This project will support hundreds of jobs at Cleveland Brothers. Delays created in projects like the Mariner East II caused us to decrease our employment levels by over 200 people.

- Also at stake in this project's approval are the jobs of thousands of workers that support the production of natural gas from the shale formations across Pennsylvania. They cannot produce or transport to market because of a lack of pipeline capacity.
- Because of all the construction and energy production
   activities this pipeline will enable, communities throughout

   Pennsylvania will benefit from workers incomes, much of it
   spent locally. The resulting state and local taxes paid by them
   and their employers will support public education,
   environmental programs, infrastructure, public safety and
   other state and local government operations.

• Much of the opposition to this project tonight will point to alternative energy sources, or the dangers of carbon, or gas leaks associated with pipelines, or dangers to our waterways. Please keep this in mind: this project will be built by some of the best pipeline contractors in the country, who like all Americans, care about our environment and who have proven over decades that these pipelines are in fact constructed safely. There's not one alternative energy project in Pennsylvania the opposition can point to that will supply 7 million homes 24 hours a day with clean and affordable energy sources like this project. Nor can the opposition create the thousands of jobs and incomes for our state's oil and gas workers who simply want to support their families through honest hard work.

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Pennsylvanians need to spend more time embracing the
opportunity that shale gas has given us and what it can mean
for Pennsylvania through cooperation and teamwork. This
should be about safe and clean energy production and JOBS;
JOBS for our Citizens, JOBS for our Children and JOBS for our
Children's Children!!!!

Thank you for this opportunity to offer my view about why this project is important to our Company and Pennsylvania.

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