Needs Assessment Workgroup Overview

Problem Statement

The Needs Assessment Subcommittee was created because statewide information on water and wastewater infrastructure needs is limited, and because the information that is available is not well known or understood. An up-to-date clarification on needs information is essential to well-informed decision-making.

With that in mind, the Subcommittee was specifically directed to:

- Examine the current and projected costs for the construction, upgrade, repair, and operation and maintenance of Pennsylvania's drinking water and sewage infrastructure;
- Examine the actual costs of water and sewer service, including recommendations for allocating the costs of capital investment, asset management, operation and maintenance among customers and state or federal assistance programs, including the costs for the installation maintenance and operation of on-lot systems;
- Examine user rates and affordability;
- Consideration should be given to related studies that have been or will be completed on the topic of water and wastewater needs.

Workgroup Membership

The Subcommittee was supported by notable experts in the field, who brought to the effort a variety of backgrounds. Members included:

Chair: John Schombert, 3 Rivers Wet Weather, Inc.

Office of Senator Vance
Pennsylvania Chemical Industry Council
Pennsylvania Infrastructure Investment Authority
Aqua Pennsylvania
Franklin Township Municipal Authority
Pennsylvania State Association of Boroughs
Lancaster Area Sewer Authority
Pennsylvania American Water
Pennsylvania American Water
Uni-Bell PVC Pipe Association
CET Engineering Services
North Fayette County Municipal Authority

Mark Shaffer John Klinedinst Joe Bluge Jeff Wheeland Scott Burford Ted Stevenson Gene Koontz David McIntyre Cory Miller Don Grell Municipal Authority of Westmoreland County C. S. Davidson, Inc. Glace Associates Lycoming County Commissioner Dauphin County Spott, Stevens, McCoy Gannett Fleming Gannett Fleming University Area Joint Authority House Local Government Committee

Action Agenda

Following needs data and refined thinking...

The workgroup found that needs are extremely high when compared to currently available resources.....data....Needs: capital and O&M...briefly touch on sources of info, EPA NS, Gap Study, Bay RFP, HR88. Discuss available resources in terms of local user charges, state and fed subsidies. Identify and discuss the apparent gap between needs and resources.

Describe the timing of when w & ww infra was commonly built. Piping systems in the late 1800's through early 1900's, most of which should be replaced in the coming 20 years. And treatment systems which were built post WWII through the 1990's that will need rehab, replacement, and upgrade thru the coming 20 years.

Discuss local user charges...Data...MHI...surely many are low. Discuss the entitlement mentality...so-called unfunded mandate...which creates a sense of denial and a hesitation on the part of local government to accept responsibility self-sufficiency despite state law which assigns responsibility to local govt (reference to particular state law?). Describe how this came to pass...WW fed constr grants program of the 70's and 80's...Common result is a long-term failure to invest, which results in old infra with high maint costs, potential for high cost avoidable catastrophic failures.

Discuss affordability. What is affordable, anyhow? Compare what we typically spend...data...with other countries?, considering the benefits of safe drinking water and clean streams on public health, the environment, and economic vitality. Discuss 2% MHI "high cost." Discuss issues with low income households and communities, and methods to deal with that (communities-stretch available funding by providing only as much as is needed to make projects affordable...households- encourage metering and changes to user charge system structure to reduce impacts on low income households.

Compare the statewide gap with the available subsidies (include SB2, HB1341). With the resulting challenge to use state money in a way that makes a difference, rather than just displace local funding.

Describe how some communities have bucked the trend by making the investments at the needed time and charging what is needed to properly maintain systems...resulting in minimal backlog of local needs now and in the foreseeable future.

On-lot systems. Push various forms of community on-lot management to ensure adequate maint, reduced overall cost and reduced health hazards.

Explain the need to continue to gather more needs data, update the sense of gap and use that info to continue to adjust the expectations of what must be considered affordable, use that info to generate a greater sense of expectation on the local level and to adjust subsidies.

Short-Term Recommendations

<u>Affordability Guidelines-Communities</u>

Definition of Issue: There are large differences in how much is charged for water and sewer from one community to the next. The relative wealth in communities also varies substantially, which means that the relative burden from community to community is highly variable. There is no legal or regulatory standard to compare those burdens. There is however an advantage of having a standard, because it would create a level of expectation for local utilities and guide the use of limited state subsidies.

Overview of Public Input: There was a general consensus that many communities have relatively low rates, and that they should be expected to charge more from their users before outside help should be provided. Not surprisingly, there was no resounding agreement on the substance of an affordability formula or who should create it.

Options Considered :

1. What measure should be used?

The Task Force recommends the use of Median Household Income.

2. What should the guideline be?

The Task Force recommends the use of 2% of MHI as an affordability standard for water and sewer, for a combined expectation of 4% total.

3. Who should create a guideline?

The Task Force recommends _____

Refine State/Fed Subsidy Programs to Stretch Funding

Definition of Issue: It is estimated that the need for funding will far exceed the supply, even at assumed user charges of 2% of MHI (check data). In that situation, State policy on degree of subsidy can make a huge difference in the effect that the money has on public health and water quality. It could be argued for example that the net effect is zero when funding a project which was affordable without the funding. The same holds true to a lesser extent if the project was funded with a 50% grant, but would have been affordable with 25%.

Overview of Public Input: Comments were made that funding should take local capacity into account. It was also suggested that communities which receive funding should not be eligible for additional funding in the future.

Options Considered (with pros and cons):

Need to develop options after the above is expanded.

Evaluation of issues which tend to increase construction costs

Definition of Issue: A series of issues were identified which cause higher costs, including the state prevailing wage law, DBE, bonding requirements, the separations act, and state design standards. Is it reasonable for the TF to become sufficiently expert in these issues to offer specific solutions? If not, each issue should be assigned to an agency and analyzed within, say, 120 days? For example:

State Prevailing Wage Law: DOL

Overview of Public Input:

Options Considered (with pros and cons):

• Collect More Needs/Affordability Data and Refine Analyses

Definition of Issue: (include study of commercial/industrial user charges, the effect of those charges on the local/state economy, and whether the size of infrastructure subsidies should be influenced by commercial/industrial rates)

Overview of Public Input:

Options Considered (with pros and cons):

Long-Term Recommendations

Customer Assistance Programs for Low-Income Households (Local, State and/or Federal)

Definition of Issue:

Overview of Public Input:

Options Considered (with pros and cons):

 Review and Make Adjustments to Local W & WW System User Rate Structures and Rates

Definition of Issue: (locals have to plan for asset improvements, create long-term budgets, adjust systems and annually adjust rates)

Overview of Public Input:

Options Considered (with pros and cons):

Local Governments Promote Improved On-Lot System Maintenance

Definition of Issue: (Goal is to improve maintenance and fix on-lot failures. Locals meet this goal by creating locally-acceptable mechanisms which deal with the responsibility. DEP clarifies that the obligation is part of Act 537 responsibilities)

Overview of Public Input:

Issues

Traditional U. S. Environmental Protection Agency (EPA) Needs Surveys (NS) attempt to capture 20-year capital needs at water and wastewater facilities. It is generally conceded however that the data collected represents a subset of the total 20-year needs. The latest NS totals for Pennsylvania are \$7.2 Billion for wastewater and \$11 Billion for drinking water. Experts have agreed for years that the "real" numbers are probably much higher. The NS numbers tend to be low because of EPA's strict requirements for documentation of needs, which typically restrict identified needs to those that are in capital improvement plans. This has been understandable and acceptable, nationally, because the most critical purpose of the NS has been to create a fair method of allocating national funding between states. It did not matter that some needs were missed as long as the numbers were collected using consistent methods in all states.

The Governor's Task Force however needs to have a clear idea of total capital needs, as well as the cost to operate and maintain (O&M). In addition, it needs to know what proportion of the total need (capital plus O&M) can affordably be paid for by local communities. The NS data alone is therefore inadequate for this report.

EPA did a study in 2002 which concluded in a report called *The Clean Water and Drinking Water Infrastructure Gap Analysis.* (http://www.epa.gov/owm/gapreport.pdf). That study was the first to grapple with total needs and the degree to which those needs could be satisfied by local communities on their own. It estimated how much money communities would need to pay all their necessary expenses over a 20-year period, and compared it to the total cash that is now estimated to be available over the same period. The difference between the two numbers was presented as the "gap."

The report showed that the gap (nationally) at then current user rates was \$271 Billion (B) for wastewater and \$263 B for drinking water (total \$534 B). The study also explained that the gap would be reduced to an estimated \$76 B (\$31 B wastewater, and \$45 B drinking water) if user rates annually increased 3% per year (over the rate of inflation) through the 20-year period. The message was that the problem is huge, but it can be dealt with.

It is understood that improved management techniques (like regionalization/consolidation, use of Asset Management, etc.) should also

provide cost-saving efficiencies. That expectation is however tempered with the fact that utilities will likely also be expected to meet heretofore unknown requirements, with associated costs.

The data used to generate the national gap study is not sufficiently detailed to allow analysis of the gap associated with individual states. Because of that, EPA proposed the idea of individual state gap studies. Pennsylvania DEP agreed to have that work done in Pennsylvania as a pilot.

That study has been underway since mid 2007. It is now beginning to provide insightful information about capital and O&M needs, local ability to meet those needs, and much more. The specific type of information that was to be collected in the study was developed in a joint EPA/DEP/PennVest effort, and placed in a computerized questionnaire by an EPA contractor. EPA continues to provide staff time to assist. EPA believes that the approach used in the Pennsylvania effort may be applied nationally in future NS's. The work should therefore be considered state-of-the-art.

The original intent was that the work would result in a PA Gap Study Report, to be provided to the public in the form similar to the EPA 2002 study. An outline of the study was prepared, and general plans were developed for data analysis and report generation. That idea was abandoned in favor of the work being absorbed by the Task Force.

The sampling of water and wastewater systems to be interviewed for the study was designed by EPA and its contractor to satisfy a statistical significance test. The sample includes 190 wastewater and 156 drinking water systems, distributed by size of system and river basin.

The data includes general information on the utility; local contact information, service area size and jurisdiction(s), population served, type of ownership, river basin, facility size, and operational problems. It also inquires on the degree of asset management being applied. Annual revenue is collected by line item, as well as the current user charge and reserve account(s). The operating budget is collected. It establishes the average rate of unpaid bills and shows how the utility deals with low income customers. It asks for a listing of all borrowing for the past 10 years and all debt service payments. A general description of needed future capital expenses is collected, as well as an estimate of the O&M cost associated with that new capital. The PennVest target user charge rate is recorded for the utility, as well as the median household income in the community. The questionnaire also documents any suggestions offered by the utility manager.

A listing of all major existing assets owned by the utility is then collected. The objective is to paint a picture of what the utility owns; its age, description, condition, planned service life and ultimate replacement date. If the utility has estimates of replacement costs it is also captured.

To support the work of the Task Force, those assets which need to be replaced in the coming 20 years are identified, and the cost of that work is estimated. The estimating process uses a web-based construction cost estimating tool (R. S. Means). The utility-supplied data is used to confirm the accuracy of the Means data. The philosophy being applied is that the dollar values should be uniform and conservatively low.

The data is collected on-site rather than through a mailed survey. This approach was used because so many of the systems are small, and there was a concern that return rates would be poor and the data would be suspect. The majority of the people who are collecting the data are local utility operators who work part-time for DEP in the Operator Outreach program. They were used because of their knowledge, their natural rapport with the system managers, their availability across the state and their cost. They were each trained by a single individual to promote a consistent approach.

The data which is currently collected, reviewed and stored in the data management system is 35% of the total planned sample. It is that data that was available for use in this report. DEP and EPA intend to continue to collect data for later use.

A subgroup of the Needs Assessment Subcommittee evaluated the gap study data elements, and proposed the graphs and tables that they needed to evaluate the data. Some of those graphs and tables are included in this report.

Short-Term Recommendations

<u>Affordability Guidelines-Communities</u>

Definition of Issue: There are large differences in how much is charged for water and sewer from one community to the next. The relative wealth in communities also varies substantially, which means that the relative burden from community to community is highly variable. There is no legal or regulatory standard to compare those burdens. There is however an advantage of having a standard, because it would create a level of expectation for local utilities and guide the use of limited state subsidies. The amount charged for water and sewer is public information; the difficulty in making use of the information is that there is no statewide method to collect it other than the ongoing study referred to elsewhere in this report.

The relative wealth of communities can be measured a number of ways, the most common being Median Household Income (MHI). MHI data is available from the U. S. Census Bureau. The MHI in Pennsylvania (three year average 2004-2006) is \$47,791. For comparison purposes, the state with the highest MHI is New Jersey (\$64,169) and the lowest is Mississippi (\$35,261). Other measures of wealth can include percent of persons on fixed incomes or unemployment rates. MHI is used most often, sometimes in combination with other factors.

The affordability of rates charged to commercial and industrial sectors is also relevant to community health. It is generally assumed that local officials balance the financial burden between household and commercial/industrial sectors. To the degree that is so, MHI remains a good measure.

(SHOULD THE TF JUST DO IT, OR SHOULD IT SEEK WIDER ACCEPTANCE?)

The Pennsylvania Department of Environmental Resources (DEP) is an obvious candidate to establish an affordability standard, because DEP is responsible for the public health and environmental effects of all of the water and sewer systems in the state. Other departments could also play a role, to include the Department of Community and Economic Development (DCED), the Public Utility Commission (PUC), the Pennsylvania Infrastructure Investment Authority (PennVest). Other organizations might include the Pennsylvania Municipal Authorities Association (PMAA), Pennsylvania State Association of Township Supervisors (PSATS), Pennsylvania Association of Boroughs (PAB) and the Pennsylvania League of Cities and Municipalities (PLCM).

The selection of a particular affordability standard, or a range of standards, heavily impacts the effect of funding subsidies. (*Refer to data on the impact of varying MHI's on gap*). Explain how the affordability standard can be established with a particular impact on the gap in mind. And how the affordability standard can be used to drive policies on subsidies (next recommendation down).

Overview of Public Input: There was a general consensus that many communities have relatively low rates, and that they should be expected to charge more from their users before outside help should be provided. Not surprisingly, there was no resounding agreement on the substance of an affordability formula or who should create it.

One comment did suggest the use of criteria such as "2% of Median Household Income (MHI)." Such a standard has been applied nationally by the U. S. Environmental Protection Agency. Under such an approach, user rates are not considered "high" unless, for water or sewer, individually, they exceed 2% of the median household income in that community. That means that for a community with a \$30,000 MHI, water rates of less than \$450 per year, or \$37.50 per month, would not be considered high. Rates could be higher, but the 2% standard could be used as a reference point by local officials, as well as by funding agencies to help decide whether to provide subsidies, and if so, how much. Another comment suggested that local officials should consider the costs of other charges imposed on citizens, like costs for police and fire protection. A third comment suggested that affordability could be a factor in promoting regionalization of revenue generation. The idea was that those that can pay should help those who cannot.

Options Considered :

1. What measure should be used?

The Task Force recommends the use of Median Household Income.

Pros: It is the single most accepted source of information. Cons: It does not necessarily reflect commercial/industrial burden.

2. What should the guideline be?

The Task Force recommends 2% of MHI (maybe refine, after looking at gap data. Unlikely that more than 2% will be considered acceptable, but who knows, the gap data may show that there is now enough subsidy money to allow a standard of less than 2%...or 2% for most, and lower percentages for lower-tier MHI communities...which is what PV does now).

3. Who should create a guideline?

(SHOULD THE TF SEEK WIDER ACCEPTANCE, OR SHOULD IT JUST CREATE THE GUIDELINE NOW? IF THE LATTER, ELIMINATE THE MATERIAL BELOW)

Options:

- a. DEP
 - Pros: DEP has the most responsibility for outcomes, and the most contact with the largest number of water and sewer systems.

Cons: A larger consensus will result in greater acceptance.

- b. DEP/DCED/PUC/PennVest
 - Pros: These four state agencies each have important roles in financing water and sewer work.
 - Cons: The larger group will make consensus more difficult. An even broader consensus will result in greater acceptance.
- c. DEP/DCED/PMAA/PSATS/PAB/PLCM
 - Pros: An agreement among this group of agencies and organizations would reflect a broad consensus.
 - Cons: An agreement among this group would be difficult to achieve.

The Task Force recommends

<u>Refine State/Fed Subsidy Programs to Stretch Funding</u>

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Needs/affordability is tied more closely to degree of subsidy than it is to priority setting. For that reason this discussion does not cover priority-setting. Correct?

Current policy at the Pennsylvania Infrastructure Investment Authority uses a target user cost rate to calculate the terms that should be offered to each loan recipient. Those target user rates vary between 1% and 2% of Median Household Income (MHI). (2% is applied to the more affluent communities). Communities whose MHI's will remain less than 1% of MHI after the construction of the project are generally not funded. *Explain further how current PV policy works*). *Make suggestions to improve PV policy.*

Describe other funding programs and their method of deciding how much subsidy to provide, including (as best we know) HB1341 and SB2. If they fail to follow the principles that the TF desires, maybe you should say so. To the extent the method for 1341 and 2 is undecided, offer suggestions.

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Options Considered (with pros and cons):

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• Evaluation of issues which tend to increase construction costs

Definition of Issue: (A series of issues were identified which cause higher costs, including the state prevailing wage law, bonding requirements, the separations act, and state design standards. Each of those issues should be analyzed by DEP and changes should be considered)

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 - Definition of Issue: (include study of commercial/industrial user charges, the effect of those charges on the local/state economy, and whether the size of infrastructure subsidies should be influenced by commercial/industrial rates)

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